David Address Details Private and Confidential

I first came across Theo Marinis when I was one of his economics lecturers at the University of Adelaide. And what a good, conscientious student he was too! So much so that he was, in my opinion, good enough to do honours in economics. I set about to try and convince him it would be a year well spent and thought I had him convinced, when he came up with an excuse why he couldn't/wouldn't do it. He wanted to get married! Thus he traded the prospect of more studying of the dismal science for Julie. I suspect he made the right choice, as he now has both Julie and a vast wealth of knowledge of tax and superannuation issues gained from on-the-job learning, rather than from the ivory tower.

I should add here that I am now glad he turned me down then. If he had not, he might not have been running MFG and providing the excellent advice to clients that is the trademark of Theo and his team. He still shows the same enthusiasm, zeal and thirst for getting things right that he so capably displayed as a 20-year old student. While he may have added a little weight, he has grown even more in professional stature – his advice is clever, innovative, thorough and tailored so well to each client's needs. He listens and explains in painstaking detail. He inspires confidence. He knows his stuff. He does all this with a sense of humility and genuine desire to do the best for his clients. And he leads his team by way of example.

But, alas, he is not perfect. It is a pity that he barracks for Carlton. But in saying that, I still trust his judgment!

Cheers

David