

# Smart Money

## Free kick to super goals

**cash coach**



**Q** : Is salary sacrificing into superannuation really worth it?

**A** : Salary sacrificing into superannuation is probably the best free kick going around for taxpayers, particularly those between the age of 40 and retirement age.

If you are not salary sacrificing, you are missing out on a very important way of fast tracking your savings.

Put simply, it means you pay just 15 per cent tax on your savings, instead of your full marginal rate, which can be up to 45 per cent.

This means you can grow your nest egg much more quickly, allowing you to retire with dignity – and to buy some fun experiences as a reward for a lifetime of hard work.

If your employer will not allow salary sacrificing, change jobs – it is that important!

The Federal Government is prepared to forgo up to 30c per dollar in tax to allow you to provide for your own retirement, so you and your employer are out of the loop if you are not taking advantage of the salary sacrifice scheme.

Under the new superannuation rules, from July 1 this year all employees are able to contribute up to \$50,000 a year into super through salary sacrifice.

If this strategy is undertaken, it can mean a much smaller hit to your take-home pay, and provide a great deal of financial security for the future.

□ Answered by Theo Marinis of Apogee Financial Planning. Answers should be used as a general guide only and professional advice should be sought before making investment decisions. To find a financial planner, call the Financial Planning Association on 1800 626 393 or visit [www.fpa.asn.au](http://www.fpa.asn.au).