

From: Grow | Marinis Group
Sent: Friday, 12 September 2014 12:57 PM
To: Grow | Marinis Group
Subject: Some Worthwhile Reading

Dear friends

Many of you will remember the journalist Robin Bowerman who over the years has penned a lot of important articles about superannuation for various publications. Now a senior manager at Vanguard Investments, the funds manager I recommend to most of our clients, Robin continues to pen sensible articles.

Firstly, I was particularly impressed by the following article on the benefit of long term investing or 'Staying the Distance', as he calls it.

(Please click on the link below.)

https://www.vanguardinvestments.com.au/retail/ret/articles/insights/smart-investing/Staying-the-distance.jsp?utm_source=SmartInvesting&utm_medium=email&utm_campaign=August2014

We have often discussed the benefit of 'time in the market' – it is a theme I will continue to promote as I sincerely believe in 'getting rich slowly', a line borrowed from another journalist, Edna Carew.

Secondly, I really appreciated Robin's article on the issue (or handicap) of high fees.

As I have published recently, Marinis Financial Group aims that its clients should pay between 0.4% and 0.7% for their administration and funds management fees (please see the recent eGrow 'Letter to Mr Bill Goose') for a real case study.

(Please click on the link below if you wish to read it again)

<http://www.marinisgroup.com.au/egrow/2014>

Remember, the average Industry super fund charges around 1.1% for the same service.

Fees matter - a lot!

If you have \$1m in superannuation and are paying 0.5% more than you should in year one you will be wasting \$5,000 – which is quite a lot. Over ten years, and considering the impact of compound interest, that is approximately \$16,034 of interest lost AND there is a huge opportunity cost to what you could have earned on that money which went to the administrators and fund manager/s. At 5% return on this money – over the 10 year period, that is an incredible \$66,034 in capital figure!

Please read Robin's article on the 'Handicap of high fees' here.

https://www.vanguardinvestments.com.au/retail/ret/articles/insights/smart-investing/The-handicap-of-high-fees.jsp?utm_source=SmartInvesting&utm_medium=email&utm_campaign=August2014

As always, please feel free to contact me or any of the MFG team if you would like to discuss any aspect of this edition of eGrow or your personal circumstances.

Sincerely

Theo Marinis B.A, B.Ec, CPA, CFP®
Financial Strategist
Authorised Representative



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