

**From:** Grow | Marinis Group  
**Sent:** Friday, 23 January 2015 9:55 AM  
**To:** Grow | Marinis Group  
**Subject:** Happy Australia Day to All! MFG Hits the Ground Running with an Important New Member of Our Team - Kristina Uscinowicz  
**Attachments:** 2015 01 23 - KU - Adviser Profile.pdf

Dear friends

I'd like to formally introduce the latest member of our team, Kristina Uscinowicz, who joins Jason and I as Authorised Representatives of Marinis Financial Group.

Kristina, who some of you have already have met, holds both an Arts Degree (Communication) and a Diploma of Financial Services.

Adelaide born Kristina, is keen to service our existing client base, therefore I expect over time she will become a valued adviser to most of you. I am confident you will enjoy meeting her as she is both very competent and very pleasant to deal with.

When I offered Kristina a role at Marinis Financial Group, I was really taken by how much 'due diligence' she had put into us. (As most of you know, our firm has a reputation for being different to other financial firms). Taking on a new role should never be done lightly.

Kristina commented that she liked the way her research identified we had a reputation for being open and transparent, which I was humbly delighted by. There are a lot of 'sneaky' ways to make money in this industry however, I want both our clients and staff to sleep at night knowing we are doing 'the right thing' and I love the fact that we are seen by the outside world as doing just that.

Marinis Financial Group is, and will remain, a strictly fee-for-service business which encourages its clients to understand what they are paying for and what they receive in turn. We will always act in our client's best interest and will happily refuse to work with suppliers or clients who do not share our vision of 'getting rich slowly' (and staying rich!).

Please join me in welcoming Kristina and as always, if you have any questions, please feel free to contact me or any of the MFG team to discuss any aspect of this edition of eGrow or your personal circumstances.

Sincerely

**Theo Marinis B.A, B.Ec, CPA, CFP®**  
**Financial Strategist**  
**Authorised Representative**



**GROW @ Marinis**

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# profile



**MARINIS**  
FINANCIAL GROUP

As the Financial Planning Manager with **Marinis Financial Group**, Kristina is responsible for the oversight and management of processes and procedures in relation to the preparation and implementation of client financial plans. This includes liaising with fund managers, overseeing client fund transfers as well as the key tasks of formulating client statements of advice, systems development, workflow and staff management.

Kristina is an authorised representative of Financial Strategies (SA) Pty Ltd trading as **Marinis Financial Group**, Australian Financial Services License No: 326403.

**Marinis Financial Group** acknowledges that Kristina brings with her a wealth of experience having previously worked with larger accounting and financial planning firms within the financial planning industry for over 11 years. Her extensive knowledge in Aged Care, Retirement, Superannuation, Investments and Centrelink matters are a benefit to the MFG client database. Prior to working in financial planning, Kristina held management positions within the health insurance sector.

With a meticulous eye for detail, Kristina ensures that client documentation is prepared correctly, thoroughly and efficiently in accordance with MFG's high standards. She is a firm believer of presenting client plans in an easy to understand, clear and innovative manner.

Kristina also has a passion for driving efficiencies at MFG through improving processes and guidance in the continual development of client related software systems. In doing so, Kristina is able to make the service to clients more proficient, streamlined and professional. Having worked with other significant firms in Adelaide, this has given Kristina valuable experience both at a technical level and process administration.

Kristina prides herself on meeting the needs of clients and upholding the ethical ethos of **Marinis Financial Group**.

Kristina holds a Bachelor of Arts (Communications), awarded with the coveted Deans Merit Award for outstanding academic performance as well as a Diploma in Financial Planning. She is a member of the Financial Planning Association of Australia (FPA).

Kristina lives in the leafy, metropolitan suburb of Tea Tree Gully with her daughter Breanna.

**KRISTINA USCINOWICZ**  
B.A., DipFP

Financial Planning Manager  
Authorised Representative



distinctly different

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