

From: Grow | Marinis Group
Sent: Friday, 9 October 2015 10:24 AM
To: Grow | Marinis Group
Subject: No, Your Kid's Super is NOT a Rip-off!
Attachments: Media Release 60 - No, Your Kid's Super is NOT a Rip-off!.pdf

Dear friends

Is your kid's super a waste?

This question often gets put to me by concerned parents who see their children's super being consumed by fees – and therefore I decided to write-up a real case study where advice was sought from me on the issue and action the taken.

As a result, the 21 year old daughter of a real client of MFG will have almost \$200,000 in super when she retires, even if she does not contribute another cent (which her parents assure you will not happen as she is now a super devotee!)

Please read my attached Media Release No: 60 titled 'No, Your Kid's Super is NOT a Rip-off!' about Clara, aged 21.

As always, if you would like to discuss any of the issues raised in this edition of eGrow, its attachment or your personal circumstances, please do not hesitate to contact me or any of the Marinis Financial Group team and also, please feel free to pass it on to family and friends.

Yours sincerely

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Financial Strategist
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No, Your Kid's Super is NOT a Rip-off

"Clara* is 21 and has approximately \$18,000 in her super fund, despite still being a full time university student" commented Adelaide based financial strategist, Theo Marinis.

"By the time Clara is 61 this alone should be worth \$193,715[#] after 15% super fund tax on earnings, even if she doesn't ever contribute another cent! Although of course, thanks to Super Guarantee she almost certainly will." Theo said.

"Furthermore, under current rules, this amount could be withdrawn tax free at age 61.

In real terms, \$193,715 in 40 years (based on a 2.5% pa average inflation rate) would be the equivalent of approximately \$72,145 today – an effective quadrupling of Clara's initial investment pool.

As I've told Clara's family, this example demonstrates clearly the three BIG secrets of Super – regular investment, compound interest and a low tax investment vehicle.

It is why I say 'Super – as soon as you can, as much as you can, for as long as you can!'

Parents frequently complain to me that the super contributed by their kid's part-time work is simply being eaten away by fees and charges. This doesn't have to be the case. In fact, the solution is simple.

In Clara's case, the few thousand dollars she had contributed from around 15 years of age were being consumed by fees and costs and her Mum and Dad were angry and unimpressed. My advice to them was to 'tip in' as non-concessional contributions, \$20 per week. Given the enormous expense of raising a teenager, this proved to be barely noticeable and by the end of a year, without too much bother, they had contributed an extra \$1,000 to her superannuation fund.

As a result, Clara qualified for the federal government's current co-contribution of \$500 per year (previously \$1,500 per year when Clara commenced her part time, after school work a few years ago). Her annual income was then, and still remains well below the 2015/16 total income limit of \$50,454.

Before too long, Clara's super balance was more than enough for the investment earnings to pay costs and fees and for the benefits of compound interest to start working for her. In addition, her family has the peace of mind that she is covered by life insurance and income protection insurance benefits provided through her super.

The experience has also, unexpectedly, been a great life lesson in finance for both Clara - and her parents. Clara is blown-away by having already locked in almost \$200,000 in future retirement benefits, even before she begins really contributing in a big way when she enters full time employment in the next few years!

Clara now also understands the benefits the Super Guarantee will deliver throughout her working life.

I recommend to parents that once a week they contribute the cost of a nice bottle of South Australian wine to their young-adult's long-term wealth creation and to their financial education. Don't just let the kid's super fund consume all the dollars – build it up, with the government's help and make it an exciting nest egg," Theo said.

****not her real name – but she is a very real and excited person!***

Assumes a net annual return of 7.2% p.a. over 40 years after 15% pa super fund earnings tax.

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