



**MARINIS**  
FINANCIAL GROUP

## Schedule of Fees

This document outlines how we receive payment for the professional services we provide to you in designing, implementing and overseeing your wealth creation and / or protection strategy. It forms part of (and should be read in conjunction with) our Financial Services Guide. All fees contained in this schedule are inclusive of GST.

### Initial Fees

#### Initial Appointment

Complimentary (to enable us to get to know and understand each other)

#### Strategy Development, Statement of Advice Preparation and Implementation of Advice

Commencing from \$6,600 depending on the complexity of your situation and the level of advice required. We will determine the actual fee based on the scope of the advice agreed to with you.

This fee covers:

- Our full information gathering process (to provide an understanding of your personal financial situation and what is important to you)
- Analysis of your Investment Risk Profile
- Analysis and development of suitable strategies and alternative options
- Second appointment (to agree on the scope of the advice we will provide)
- Preparation of our recommendations via a detailed Statement of Advice
- Third appointment to formally present your Statement of Advice
- Implementation and monitoring of our recommendations (as accepted by you)
- Our Confirmation of Implementation letter when all recommendations have been completed

### Ongoing Fees

#### Ongoing service fee for Investments and Superannuation

Depending on your needs, the level of ongoing service you require will determine the level of your ongoing service fee.

We will confirm our ongoing service fee when all of the relevant information has been obtained and the appropriate level of service has been determined and agreed with you. Full details will be set out in our Terms of Engagement Agreement and also in your Statement of Advice. The fee for ongoing advice typically ranges from \$6,780 per annum to \$20,400 per annum.

The ongoing service fee may be collected monthly from your investment portfolio or paid directly via direct debit.

### Ad hoc Fees

For any other service not specified above, before proceeding, we will provide a fee estimate based on the rates below. Our estimate will be provided and agreed to by all parties via our Terms of Engagement Agreement.

#### Consulting Fees

Senior Financial Strategist	\$360 per hour
Adviser	\$240 per hour
Paraplanner	\$175 per hour